



*1952 Concourse Drive
San Jose, CA 95131*

*phone:(408)435-0400 fax:(408)435-0411 toll free:(800)233-2013
e-mail: ljansen@norcal4air.com
website: www.norcal4air.com*

New Account Credit Application

*** All fields must be filled out ***

Company name: _____

Contact person: _____

Billing address: _____

City: _____

State: _____

Zip: _____

Telephone: _____

Fax: _____

Accounts payable telephone: _____

A/P Fax: _____

Web Site: _____

E-mail: _____

Federal tax ID or Social Security number: _____

Type of business: _____

Date business established: _____

Types of product you will purchase: _____

Amount of credit requested: \$ _____

Company Officers:

President: _____

Vice President: _____

Financial Officer: _____

Resale Information

Yes _____ No _____

If yes, please completely fill out attached resale card

TRADE REFERENCES:

| | |
|---------------------|---------------------|
| (1) | (4) |
| Company: _____ | Company: _____ |
| Contact: _____ | Contact: _____ |
| Phone number: _____ | Phone number: _____ |
| Fax Number: _____ | Fax Number: _____ |

| | |
|---------------------|---------------------|
| (2) | (5) |
| Company: _____ | Company: _____ |
| Contact: _____ | Contact: _____ |
| Phone number: _____ | Phone number: _____ |
| Fax Number: _____ | Fax Number: _____ |

| | |
|---------------------|---------------------|
| (3) | (6) |
| Company: _____ | Company: _____ |
| Contact: _____ | Contact: _____ |
| Phone number: _____ | Phone number: _____ |
| Fax Number: _____ | Fax Number: _____ |

BANK REFERENCES:

| | |
|-----------------------|------------------|
| (1) | |
| Name: _____ | Contact: _____ |
| Account number: _____ | Address: _____ |
| Fax number: _____ | Telephone: _____ |

| | |
|-----------------------|------------------|
| (2) | |
| Name: _____ | Contact: _____ |
| Account number: _____ | Address: _____ |
| Fax number: _____ | Telephone: _____ |



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BANK REFERENCE REQUEST

Financial institution name: _____

Attention: _____

Account numbers: _____

Account holders name: _____

The above account holder has provided us with your name as a Bank Reference. We appreciate any information that you may be willing to give us. This information will be held strictly confidential.

Please fill in the questions below and return by e-mail or fax. If you have any questions, please do not hesitate to contact us.

Thank you for your cooperation.

Linda Jansen / Credit Department

Years that you've been doing business together: _____

The average balance carried in the accounts over the last six months (Please circle one):

- Below six figures
- Low six figures
- Medium six figures
- High six figures
- In excess of six figures

Bank Representative Name & Title: _____

I authorize Nor-Cal Controls, Inc. to contact our bank reference. I authorize our bank reference to disclose information to Nor-Cal Controls, Inc. concerning the company.

Company Name: _____

Authorized signature: _____ Printed name: _____

Title: _____ Date: _____



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TERMS & CONDITIONS OF SALE

1. **GENERAL:** All sales of products are subject to the following terms and conditions and become part of the agreement of sale. Any alterations to be accepted only in writing by Nor-Cal Controls, Inc.
2. **TAXES:** Invoiced/quoted amounts for goods do not include any sales taxes or freight charges. Applicable taxes and freight charges are always billed as separate items.
3. **FOB:** All products F.O.B. point of manufacturer of products sold by Nor-Cal Controls, Inc. unless otherwise specified.
4. **TERMS OF PAYMENT:** Standard terms are net thirty (30) days from date of invoice. Any invoice not paid or partially paid will be subject to a charge equal to 1.5% per month on all past due amounts commencing thirty-one (31) days after the invoice date. Buyer agrees to pay all cost of collection, including reasonable attorneys fees in the event that the seller takes action to recover payment of the unpaid amount of the invoice.
5. **ERRORS:** Seller reserves the right to correct clerical or stenographic errors or omissions.
6. **TITLE OF GOODS:** Passes to buyer at the time of shipment. Buyer assumes all risk of damage to loss, or destruction of said goods. No loss, injury or destruction of said goods shall release buyer from the terms of this agreement.
7. **DELIVERIES:** Quotations of shipping dates are based on best information available from our suppliers. Nor-Cal Controls, Inc. shall not be held liable for any damage, consequential or otherwise, arising from any delay or late delivery beyond our control or the control of our suppliers.
8. **TERMINATION:** Accepted quotations and/or orders, verbal or written, are not cancelable without Seller's prior written permission. Consideration of cancellation will require the Buyer's agreement to stated amounts of termination or restocking charges.
9. **SPECIAL PRODUCTS OR COMPONENTS:** All orders for special products and/or special components will not be considered for cancellation or return.
10. **WARRANTIES:** Materials and products manufactured by others and sold by Nor-Cal Controls, Inc. will carry the respective manufacturers product warranty, limited to the replacement of such quantity of the product proved by purchaser to be defective. NOR-CAL CONTROLS, INC. PASSES SUCH MANUFACTURERS

WARRANTIES ON TO ITS CUSTOMERS. NOR-CAL CONTROLS, INC., DISCLAIMS ANY AND ALL WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING THE WARRANTY MERCHANTABILITY AND WARRANTY OF FITNESS FOR PARTICULAR PURPOSE.

11. **RESPONSIBILITY:** The purchaser and users, alone, shall determine the suitability and fitness of the product or system for his intended use and assumes all risk and liability in connection therewith. The foregoing may not be altered except by written agreement signed by a duty-authorized officer of Nor-Cal Controls, Inc. Nor-Cal Controls, Inc. shall not be liable for any consequential injuries or damages or for claims for labor loss of profit, repairs, or transportation or other expense incidental to replacement of the material and/or products sold as a component or incorporated into a system of its own design and sold as such a system for specific applications.

12. **RETURNED GOODS:** All materials claimed to be defective shall be held subject to inspection by the seller. Claims for shortage must be presented within fifteen (15) days after receipt of goods or they will not be allowed. No returns for credit will be allowed without seller's prior permission. An RGA# must be obtained from our RGA department prior to return. Credit will be subject to deduction for handling, inspection and expense incurred in restoring goods to saleable condition. All shipping charges are to be prepaid. Goods returned without an RGA# will be sent back to buyer at their cost. Credits given will be applied to future purchases.

13. **PRICES:** Subject to change without notice.

AFTER READING THE ATTACHED TERMS AND CONDITIONS OF NOR-CAL CONTROLS, INC., **PLEASE SIGN THIS PAGE AND RETURN VIA E-MAIL: ljansen@norcal4air.com OR FAX ATTN: LINDA JANSEN 408-435-0411**

PLEASE KEEP THE TERMS AND CONDITIONS LETTER FOR YOUR RECORDS.
THANK YOU.

COMPANY NAME: _____

SIGNATURE: _____ PRINT: _____

Title: _____ Date: _____



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COMPANY NAME: _____

Please complete and return the **Resale Card** information below (if applicable) or sales tax will be applied to all of your purchases. A copy of a sellers permit is not acceptable.

Any shipments made prior to the return of this properly completed card will be taxed and must be paid.

Please **e-mail or fax** this back as soon as possible. **ATTN: Linda Jansen / Credit Dept**

I HEREBY CERTIFY:

I hold valid seller's permit number: _____

I am engaged in the business of selling the following type of tangible personal property:

This certificate is for the purchase from **Nor-Cal Controls Inc.** of the item(s) I have listed below.

I will resell the item(s) listed below, which I am purchasing under this resale certificate in the form of tangible personal property in the regular course of my business operations, and I will do so prior to making any use of the item(s) other than demonstration and display while holding the item(s) for sale in the regular course of my business. I understand that if I use the item(s) purchased under this certificate in any manner other than as just described, I will owe use tax based on each item's purchase price or as otherwise provided by law.

Description of property to be purchased for resale:

Name of Purchaser _____

Signature of Purchaser, Purchaser's Employee or Authorized Representative

Printed Name of Person Signing and Title

Address of Purchaser

Telephone Number

Date _____